



Position: Application Trainee for DPD

The world stands on the verge of a sustainable transformation, and Danfoss is uniquely positioned to support the green transition. We are providing solutions that allow the world to use resources in smarter ways.

So, at Danfoss Drives we are looking for Application Trainees within our Post Graduate Program who is curious to learn and willing to invest in personal development, customers, and their team with a flexible mindset as well as a structured approach to projects. Enjoy collaborating with people from diverse backgrounds and areas of expertise to create the best solutions. In the 1 year Post Graduate Program starting October 1st 2023, you will get to know Danfoss Drives and its Sales organization with the goal of becoming a key player in designing and commissioning applications for our customers in various industries

Are you a innovation driven undergraduate or postgraduate specializing in electrical or marine engineering? Do you have aspirations of leadership and a strong desire to contribute to Danfoss Drives' ambitious mission towards a green and sustainable future? If so, we invite you to apply for the Danfoss Drives global program for trainees. This program is designed to help you develop core competencies whilst empowering Danfoss Drives to maintain our unique position in the world's sustainable transformation. Join us in making a difference!

1. Job Responsibilities

Responsibilities for this position include, but are not limited to, the following.

- Customer visits
- Pre-sales activities (Simulations, design of solutions etc.)
- Commissioning trips
- Service trips
- Work with local Application Engineers
- Joint work on project assignment defined by Head of Region

We will provide a thorough onboarding to the organization, values, and behaviors. You will be accompanied by an experienced colleague who will share the knowledge on contract management, customer relationship and stakeholder management. You will gain extensive knowledge in Danfoss Drives products (e.g. frequency converters) and technical solutions that will determine a green future.

The international scope of Danfoss Drives and the program equips you to work with people from different cultures and professional backgrounds – you will also build an invaluable network of expert colleagues.

2. Background and Skills

For this position you are Under- or Post Graduate within Electrical Engineering, Maritime engineer or a corresponding technical education or background. You have first experience from student or entry-level positions and are interested in working in a technical environment and contributing to future-oriented solutions. Additionally, we are looking for:

- Undergraduate or postgraduate specializing in Electrical or Maritime Engineering or corresponding technical education / background
- 0 - 2 years related experience after graduation
- Very good communication & networking skills with customer-focused mindset
- Flexible mindset as well as structured approach to projects
- Ambitious about own development and career aspiration
- Very good at English written and oral.
- Driver's license & Flexibility with regards to travel